



Application for IASA Membership

Company Name:

Full Address

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Telephone:

Fax:

E-mail:

Web site:

Company Registration Number:

Nominated Main IASA contact:

1. Ownership

a. Please give precise details of the ownership of the Company, including principle shareholders names and number of shares held:

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b. If a Public Company, please provide details of principle holding company:

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c. Annual turnover (most recent audited – please provide previous two years audited accounts):

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2. Facilities Information

a. Please provide details of your facilities, including main office addresses and warehouse information

Location: (Please answer all questions)

Proximity to major Airport:

Size of warehouse:

Bonded/non-bonded:

Staff numbers at each location:

(air, ocean, accounting, sales, admin, etc)

Services provided:

What services does your organisation provide and in what proportion to your overall business? (Please insert %)

.....% Air freight

.....% Ocean

.....% Trucking

.....% Warehousing

.....% Domestic

.....% Courier

.....% Mailing

.....% Household Goods and personal effects

.....% Other specialities (perishables, automotive, Gv'ment contracts, etc)

IATA Registration

Is your Company a member of the International Air Transport Association (IATA)?

Yes..... No.....

Registration number :

Most recent position in local IATA table?

Most recent turnover within IATA?

If not IATA Member, please state the reason?

Local Associations

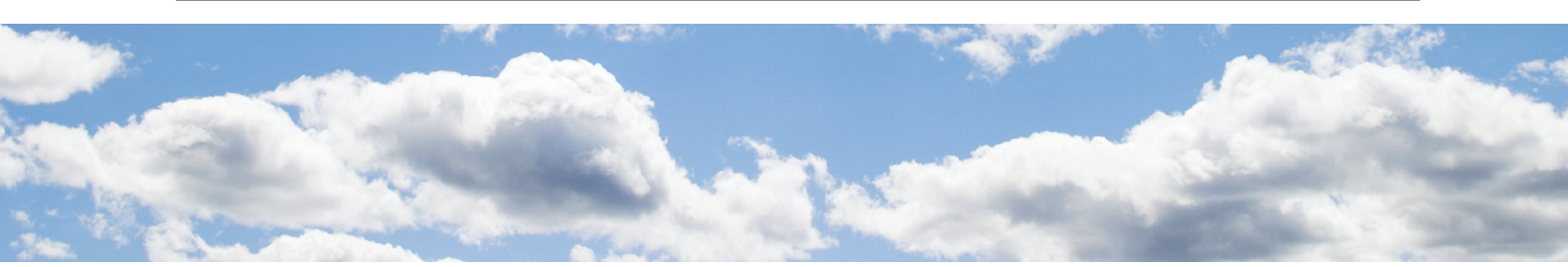
Is your company a member of your National Freight Forwarders Association?

(Please provide full name of Association)

Yes..... No..... Name:

Do you operate under their Standard Trading Terms & Conditions?

(Please provide copy of current Terms & Conditions) Yes..... No.....



3. Finance & Payments

3.1 Have you read and understood the Association’s Rules & Regulations and are you able to comply with them in full, including the requirement for a guarantee document? Are there any specific Rules or Regulations that cause your Company concern?

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3.2 Will your Company be able to comply with the aims and objectives of the Association, as laid down in those Rules & Regulations?

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3.3 Are there any regions in which your Company would be unable to work with other IASA Members? (Full list attached – please specify the regions and the reason for being unable to work with IASA Members).

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3.4 Do you understand and agree to the Association’s requirement for a Bank Guarantee (or similar document) and are you willing to comply with it?

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3.5 Do any exchange control regulations exist within your Country that might restrict movement of funds or otherwise effect your overseas payments and if so what channels exist to overcome such restrictions?

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3.6 Do you agree to operate a 30 day credit system with IASA Members, unless an alternative is bilaterally agreed?

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4. Membership Co-operation

4.1 Are you aware of and do you understand the two separate levels of Membership, Aspirant and Full and your responsibilities under each level?

4.2 Voting rights: Yes..... No.....

4.3 Requirement for attendance at meetings: Yes..... No.....

4.4 Bank guarantee: Yes..... No.....

4.5 Membership fee's: Yes..... No.....

4.2 Is your Company a Member of any other Freight Forwarders Association (excluding your National Association)? Yes..... No.....

4.3 Are there any specific regions in which you have existing contractual arrangements and would therefore be unable to co-operate exclusively with other IASA Members? (Current list attached – please specify and explain)
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4.4. Does your Company intend to establish any international branches or offices? (If so, please provide details of regions). Yes..... No.....
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4.5. English is the principle language for IASA communications. Will this cause any problems for your representatives and staff?
Yes..... No.....

4.6. Where is the main area's in which your Company generates freight (both inbound and outbound)?

4.7. How many full-time people are involved in international sales within your organisation? Are they geographically targeted?
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4. Membership Co-operation - ...continued

4.8. Do you understand that any agreement on profit sharing with other IASA members is made bilaterally and that the accounting for such agreements is a matter between the Members involved?

Yes..... No.....

4.9. What form of advertising does your company engage in? (Trade journals, media, etc?) .

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4.10. Do you have any objections to displaying the IASA logo and Company style on:

Letterheads and stationary Yes..... No.....

Buildings and vehicles Yes..... No.....

Advertising materials Yes..... No.....

4.11. Has your Company achieved accreditation to ISO 9002 or some equivalent quality management standards or are you planning to undertake this application?

Yes..... No.....



5. Declaration

The undersigned hereby confirms understanding and acceptance of the Rules and Regulations surrounding Membership of IASA and the requirements for

***Bank Guarantees,
Membership Fees
Possibility of additional contributions
Membership Obligations***

and upon acceptance and approval of our application, we agree to abide by all IASA Rules and Regulations and all conditions of Membership.

Print name:

Title in organization:

Signed:

Date:

IT IS AN ESSENTIAL PART OF THIS APPLICATION THAT THE TWO MOST RECENT YEARS OF AUDITED FINANCIAL STATEMENTS ARE PROVIDED WITH THIS APPLICATION FORM. NO APPLICATION CAN BE CONSIDERED WITHOUT THIS FINANCIAL INFORMATION.

